

# Help close deals and win the trust of your clients

An Insurance Backed Guarantee (IBG) is valuable protection for you and your customers, in the unlikely event of your company ceasing to trade.

As a contractor, this benefits your customer by giving them peace of mind that should you cease to trade, your insurer will honour any bona-fide claims under the original guarantee, for the remainder of the guarantee period. Cover is usually for up to 12 years, but other periods can be considered. Almost any kind of work can be covered under an Insurance Backed Guarantee, including:

- Refurbishments
- Concrete repairs
- External and internal wall insulation
- Roofing, including solar panels and cladding
- Car parks
- Flooring contractors
- Retaining walls
- Basements
- Underpinning

## Specialist insurance from the experts

What are the benefits of our IBG scheme?

- Direct access to underwriters to ensure quick quotations
- Capacity to provide up to £10,000,000 cover per site
- Cover periods up to 12 years (20 years available imminently)
- Independent experts that specialise in IBGs
- Bespoke guarantees for contractors
- Cover both on a per job or annual turnover basis

At Adler Insurance Brokers, we have specialists with knowledge of this sector and we can react very quickly to ensure that contractors meet deadlines and contracts.

If you are interested in learning more about how we can help protect your business, please give us a call on 0121 764 5500 or reply at [commercial@adlerinsurance.co.uk](mailto:commercial@adlerinsurance.co.uk).



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Insurance Group



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